



Field Service Sales Manager

Bulk Equipment Corp. is a well-established heavy equipment and service provider, offering services to industrial markets with a strong emphasis on heavy equipment and specialized fleet rental needs. We are currently seeking a motivated, heavy equipment maintenance and repair management expert to help facilitate our expanding business goals in the Midlothian, Texas area.

Our entire staff is client-driven and takes great pride in advancing our business by successfully servicing the needs of our customers. If you believe that your experience, skills, attitude and work ethic fit into our diverse group of equipment management professionals, joining this dynamic team may be the next step for you, and if so, we offer a supportive work environment that promotes personal success and future growth.

General Overview of Job Responsibilities:

- Assist with the expansion and management of the mobile/field service division- "Tell the Bulk story"
- Develop and grow client base by addressing customer service needs
- Diagnose machine mechanical issues as well as determine repair time estimates, potential concerns, and provide accurate service quotes for clients
- Supervise and dispatch service technicians
- Manage business operations and quality control on repairs
- Open, track, and close work orders for accurate and timely invoicing
- Keep customers apprised of accurate service times by identifying customer needs and urgency of service required, including any issues that may cause delays
- Maintain a professional, client-focused attitude to establish/maintain positive, cooperative, working relationships with customers
- Specific duties include communicating with customers, identifying customer's machine issues, documenting customer and issue information, logging service calls

Qualifications:

- 8-10 years of heavy equipment aptitude, maintenance and repair experience
- Multi-tasking abilities, attention to detail, work independently, coordinate projects from start to finish
- Must have great communication skills
- Good judgment, team-building, problem solving, project management, and accurate completion of tasks
- Research, analyze, and verify equipment information for customer quotes and support needs
- Intermediate computer skills including Microsoft Office
- Valid driver's license with a satisfactory driving record
- The ability to work overtime and weekends.

Benefits:

- Competitive salary/commission program
- 401K, medical, dental, vision, and life insurance benefits

If you are interested in this position, please forward your cover letter (including salary requirements) and resume for review and consideration.